



# THIRD PARTY MANAGERS & PLATFORMS

## 3rd Party Money Managed account programs—Supporting Vendors.

Bayhawk	James Capital	Potomac	SignalPoint <i>(new in 2012)</i>	Tealwood	Allocation Advisors & Compass Advisory	DMA / Masters / Network	FundSource / including Russell Pathways
Primarily ETF and Mutual Fund Portfolios	Separate Account Portfolios for VSR since 2004	Mutual Fund Wrap & 403b Participant level Portfolios	ETF Portfolios	Separate Account Portfolios for VSR since 1997	SMA, ETF Only, & Combination Account Portfolios	Multiple Manager & Single Manager Separate Account Portfolios	Mutual Fund Wrap Portfolios
Tactical Portfolios	Tactical Macro and Micro research (SMA & Mutual Funds)	Tactical and Long/Short Programs (Tactical use of Cash)	Tactical Model Portfolios (Tactical use of Cash)	Value-Oriented Management Style	Portfolios Managed by Wells Fargo Advisors & Institutional Managers	Big-Name Institutional Managers	Model Portfolios
Available through MAP within FCC and Pershing platform	Available through FCC Network and Pershing platform	Assets held at Fidelity or VA company	Available through FCC Network platform or Schwab	Customize Portfolios for Clients' Specific Needs	CSG Research / Laffer Management / & Ibbotson Portfolios	CSG Research Due-Diligence & Network "Open Architecture"	Due-Diligence and Model Allocations by FCC and Russell

## 3rd Party—Additional programs and platforms.

Curian	Loring Ward	Miller-Tabak	Morningstar	<i>Multiple-Manager Platforms</i>	The Pacific Financial Group	Quantitative Advantage	Steele Capital Management	Stonebridge Capital
Multiple Manager SMA Portfolios	Access to DFA Funds	Separate Account Portfolios for Muni-Bonds	Mutual Fund, ETF, and Stock Basket Portfolios	<i>Brinker</i>	Mutual Fund, ETF, Stock, & VAs for Individuals and Participants	ETF and VA Portfolios	Mutual Fund Portfolios <i>(Both Client and 401k Plans)</i>	Separate Account Portfolios
Strategic Portfolios	Global Diversified Portfolios	Tactical Individual Muni-Bonds	Tactical Portfolios	<i>Investnet</i>	Strategic to Tactical Portfolios	Tactical Portfolios	Tactical Portfolios	Equity and Fixed Income Portfolios
Curian is Clearing Firm	Clearing through Pershing	Available through FCC Network platform	Assets held at Fidelity	<i>Genworth / AssetMark</i>	Assets held at Schwab, Fidelity, or VA platforms	Available through FCC Network platform or VA	Assets held at Schwab	Clearing through Pershing
				<i>Lockwood</i>				
				<i>SEI</i>				

**VSR Advisory Services features many additional platforms and boutique managers.**  
**While some managers cover the VSR Admin Fee, others may have a fee of 5 bps for accounts under \$500,000 and 3 bps for accounts over \$500,000.**



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The chart below represents a general reference to the range from **“Strategic to Tactical to Timing”** for some common 3rd party managers within the VSR Advisory selection. Those companies above the arrow are Supporting Vendors. Those below are additional managers which are available at various platforms. **The graph is not to scale.**

## 2012 VSR Supporting Vendors



### A Few of the Additional VSR Vendors

Strategic

Tactical

Timing

